



March 8, 2023

The Honorable Hodan Hassan Minnesota House of Representatives 597 State Office Building St. Paul, MN 55155

RE: HF 2369 - Oppose

Dear Representative Hassan,

On behalf of TechNet's member companies, I respectfully submit this letter of opposition to HF 2369, a bill related to transportation and delivery network companies.

TechNet is the national, bipartisan network of technology CEOs and senior executives that promotes the growth of the innovation economy by advocating a targeted policy agenda at the federal and 50-state level. TechNet's diverse membership includes dynamic American businesses ranging from startups to the most iconic companies on the planet and represents over five million employees and countless customers in the fields of information technology, e-commerce, the sharing and gig economies, advanced energy, cybersecurity, venture capital, and finance. TechNet has offices in Austin, Boston, Chicago, Denver, Harrisburg, Olympia, Sacramento, Silicon Valley, and Washington, D.C.

If enacted, this legislation would make ridesharing and app-based delivery incredibly expensive in the state of Minnesota. In fact, for many of our TechNet member companies operating in this space, it would make Minneapolis the most expensive city in the country for these services.

The impact would be felt by constituents across the communities our members serve. By doing so, it would price out entire communities in the state and ultimately lead to fewer drivers due to the fact demand would be reduced. Furthermore, this legislation puts Minnesota out-of-step with the rest of the country when it comes to insurance requirements and allowances for deactivation appeal. This would also result in making the platform less safe.

Rideshare and app-based delivery services provide great earning opportunities for tens of thousands of people in Minnesota and also contribute to the overall well-



being of our state's economy by getting customers to retail establishments, theatres, restaurants, bars and other businesses.

For the reasons stated within this letter, we ask that you not advance this legislation. If you have any further questions regarding our concerns, please don't hesitate to reach out to me.

Thank you,

Tyler Diers

Executive Director, Midwest

TechNet

Cc: Rep. Michael Nelson, Chair